

"Holistic geoscientific capacity building for responsible local value creation"

BGR/BMZ-Project experiences from Namibia and Mauritania





Dr. Wibke Crewett

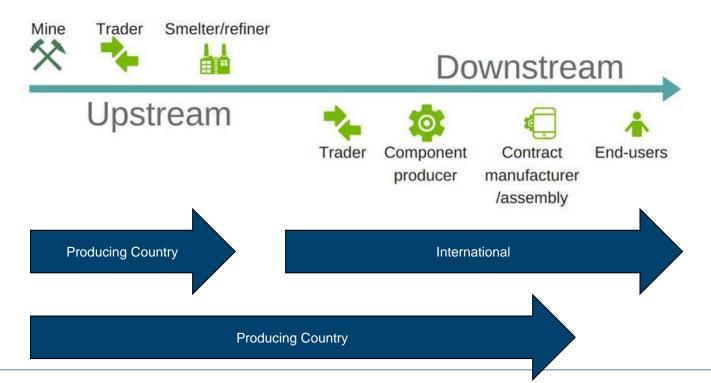
Improving benefit sharing – how to assess local income opportunities from mining?

Sectoral Progamme Raw Materials and Development

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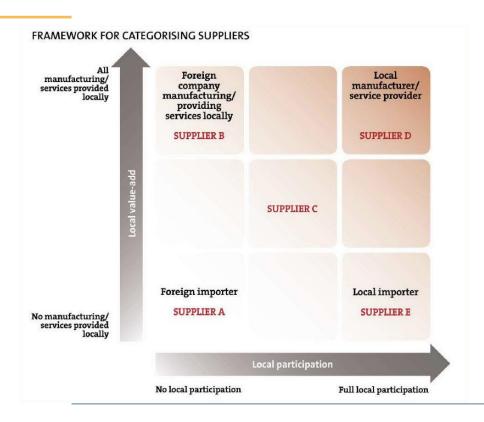






Local Content and Local Procurement





The **value** brought to the local, regional or national economy from an extraction project is referred to as the **local content**.

NRGI Reader – Local Content, 2015

⇒ Procurement is often the biggest single expense category of the mining industry in order to create local content



LION tool – an instrument for policy advise

- LION tool = Local Investment Opportunities on Natural Resource Projects
- Western Africa = Gold
- Copperbelt (DR Congo and Zambia) = Cobalt/Cupper

What does it do?

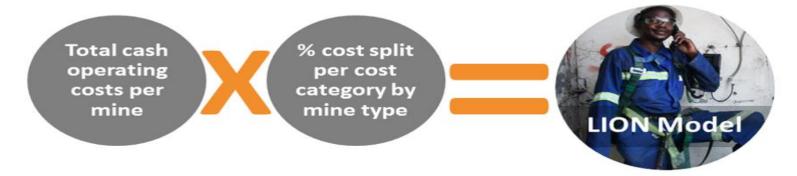
- Models the procurement expenditure of mining companies
- Divides these expenses into various supplying categories

What is it's purpose?

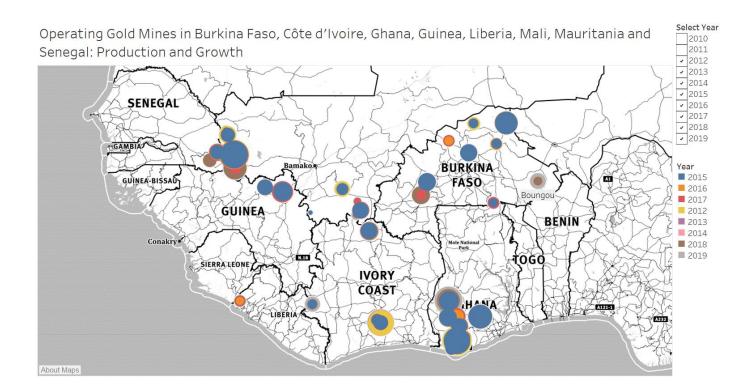
- Inform local suppliers and policy makers on local procurement in the mining sector
- Make specific investment opportunities visible for local mining suppliers
- Support local governments in their approach towards local content policies
- Support the local economy in diversifying the economy



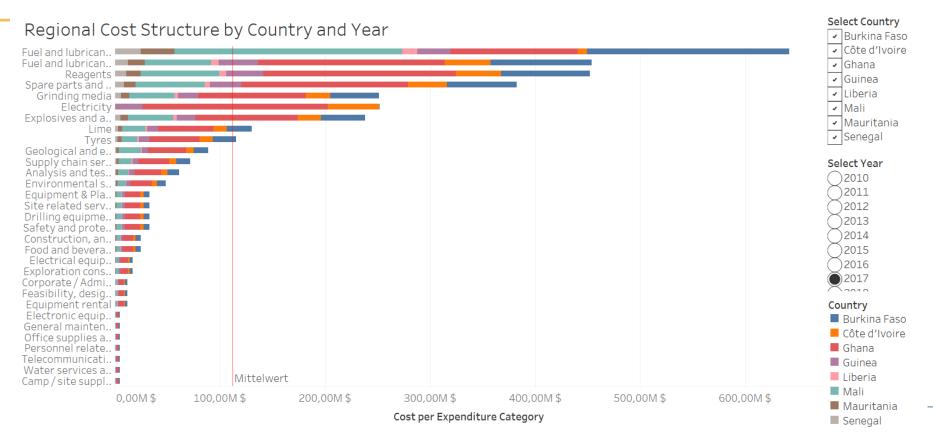
The LION Model How does it work?













Next steps

- LION Updates Production data (international data bases) + procurement cost split data (field reserach)
- 2. Practitioners' evaluation and verification of policy makers' information demand
- 3. Explore procurement policy environments
- 4. LION extension: Explore income opportunities/ Gendered disaggregation
- 5. Get engaged in policy dialogue on procurement and local content policies





Martin Quinger

Capacity Building and Digitalization:
Raw Material Sector Potential Assessment in Namibia

GSN-BGR-Project Sustainable Use of Namibias' Mineral Potential, Project Lead

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How can technical cooperation foster investments in responsible, local value addition? - The role of information, communication and explanation.









Martin Quinger GSN-BGR-Project "Sustainable Use of Namibia's Mineral Potential" Federal Institute for Geosciences and Natural Resources (BGR)



What is needed to make investors invest? (...in raw materials, responsibly, local...)

- For two geological surveys, no real question: As much geoscientific information for different commodities as possible.
- Easy, digital access to it.
- Information on adminstrative and legal framework
- Information on economical aspects, infrastructue, energy etc.
- Focus on Critical Raw Materials (CRM) and Industrial Minerals



Project Activities

- Preparation of mineral potential (valueaddition) studies for lithium, feldspar and other commodities as well as downstream study for the glass industry.
- Development of prospectivity maps in the Kunene Region.
- Completion of promotional material for investors (e.g. Clay Catalogue, Dimension Stone Catalogue, Mineral Commodity Handouts).
- Capacity development training for EGD staff including economic assessment of mineral deposits

















Thematic maps



Dimension Stones of Namibia

Project Activities cont.

Improving Access to (digital) economic geoscientific information:

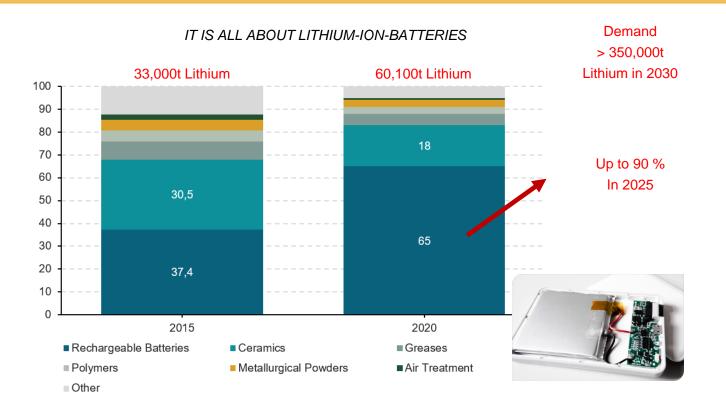
- Digitizing e.g. EPL Reports.
- Development of an integrated digital strategy
- Implementing an improved web-host for freely available data.







Lithium demand 2015 vs 2020 and beyond...



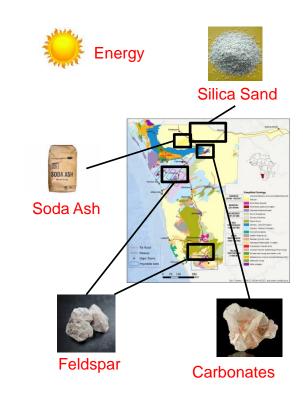


Feasibility Study Namibian Glass Industrie

- In cooperation with NUST.
- Assessment of raw material availability
- Description of Infrastructure requirements and availability with focus on energy.
- Marketanalysis national and regional.

Preliminary Results:

- Namibia has all major raw materials in suitable quality and quantity
- Currently, all glass products are imported.
 Future demand is increasing. Good potential for export.
- Possible synergies with renewable energy development.
- ✓ Positive economic evaluation with very positive socio-economic impact.



Is just providing information sufficient?

- Who is the primary receiver of the various? Education, age group, social context etc.
- How is the information delivered/accessible?
 Actively/passively? Receiver oriented language and format?
- To whom is the information forwarded? In which way?
 News are spreading out. Are we in control?
- What did each member in this information chain understand?
 "This is not what I meant or said!"



Examples of misconceptions from the project





Does not get the facts right, but sets the direction for action on it...



The Admin

Tries to mitigate budget cuts with short term solutions.



The Community

Wants and needs to participate, but gets hooked on wrong promises and hopes.



The Journalist

Creates unintentional "fake news", while being the most important multiplicator



The Investor

If they fail once because of inadequate or wrong information, they never come back!











Thank you for your attention!

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Omar Jatlaoui

From Potential Assessment to Local Value Creation in Mauritania

Support of the non-metallic mining sector in Mauretania, Project Lead

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Outline



1. Introduction

Initial situation

Issue

Idea

2. Project

Conditions

Set up

Technical approach

Practical work and activities

3.Example and results

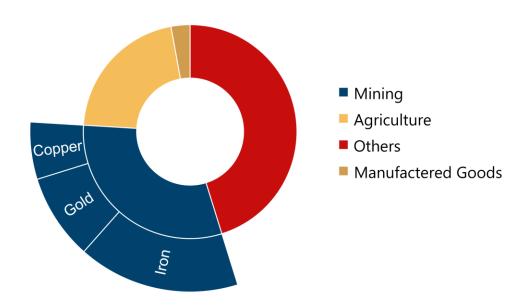


Initial Situation

Raw materials sector

- Mining's contribution to GDP 23%
- Focused in metal production
- Focused on ROM Production

Contribution to GDP

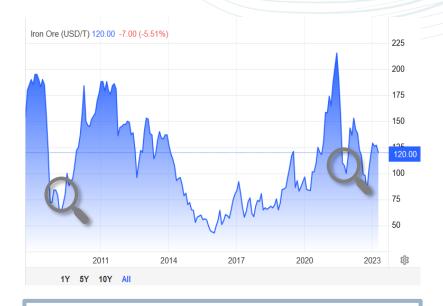






Issue

- No Diversification
- No self supply
- High prices of imported goods
- Vulnerable to extern shocks
- · No domestic processing
- No added value



Sharp drop in iron prices in 2008 and 2021, significantly lowering Mauritania's GDP



Idea of promoting the non metallic resources

- Diversify the export mining sector
- Help to absorb external shocks
- Can be used for self supply
- Easier processing techniques required
- Lower investment costs
- Domestic processing is possible
- Added value in the region is possible





Non-metallic resources have a very wide range of applications



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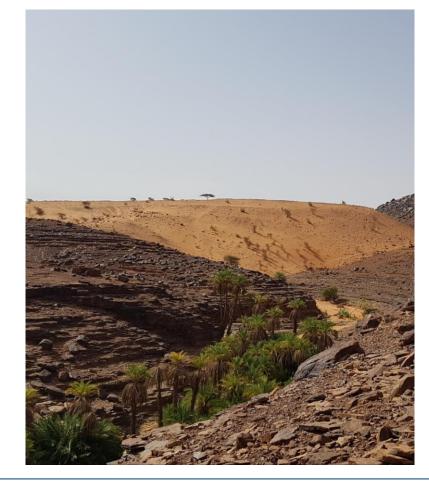
3.Example and results



Project

The data situation on non-metallic resources in Mauritania is not yet sufficient. The data still need to be created or processed.

This is exactly where the project comes in





Project Conditions



for Geosciences and **Natural Resources**





Project:	Promoting the non-metallic resource sector in Mauritania
Original title:	Promotion du Secteur Exctractif non-métallique en Mauritanie (PSENMM)
Budget:	2.5 Million €
Implementation period:	01.04.2020-31.03.24 (incl. 1 year KNV)
Partner organisation	Agence Nationale de Recherches Géologiques et du Patrimoine Minier (ANARPAM)



Project set up

- BGR office in the partner's building
- The partner provides two offices
- Two BGR employees permanently on site

The overall goal is, that the partner (ANARPAM) is able to create and publish non –metallic resources data on its own.





Technical approach

The Upstream Value Chain of raw Materials



Our focus is on the steps that need to be taken before any mining can take place.

(Exploration)



Technical approach

The Exploration can be broken down into further sub-steps:



Scientific research

Exploration and sampling on the field

Analysing and interpretation of samples

Publication of results

On every of these sub-steps our activities and trainings are planned.



Practical work and activities



Scientific Research

Training Greenfield Exploration



Mapping and Sampling on the Field

Training Field Maps



Drilling on the Field

Handling of the drilling rig and Sampling





Practical work and activities



Training of Sampling



Analysing and interpretation of samples



Modelling of geological maps



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Example Kaolin - Sampling





Sampling and Drilling in the kaolin occurrence

Example Kaolin - Sampling





Sampling and Drilling in the kaolin occurrence

Example Kaolin - Analysing





Analysing the Kaolin samples



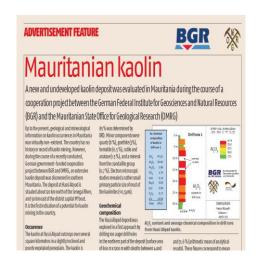
Example Kaolin - Interpretation



After evaluating the results, the information was converted into different products that can be used by investors.

Interpretation and evaluation of the laboratory results

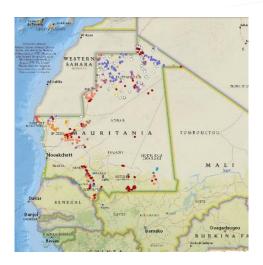
Example Kaolin - Publication



Publication of an article in the metal market magazine



Publication of an article in the Clay Minerals Magazine



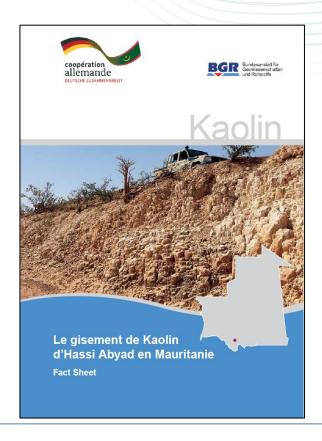
Publication of the results on an interactice Map on a project website



Example Kaolin - Publication

A factsheet was prepared in French, English and German and distributed and handed out in digital and paper form on different events.

Front page of the fact sheet in French







Example Kaolin - Publication



Exhibition stand at the Mining INDABA in Cape Town (ZA)



Example Kaolin - Result







Example Kaolin - Result





- Will Employ up to 300 people
- Will Produce 100 Mt/a
- Low to no Mine Wastes
- construct a road to the deposit (45km)
- Construction of a Stockpile at the River (Rosso)
- Delivery to Dakar
- Unique Kaolin for large tiles (1-1.5 m)



- Employs already 800 People
- Produces 58,000 m² tiles /d
- Create more jobs by increasing production
- Export Tiles to Whole Westand Nord Africa.





Example Kaolin - Result

SMB is considering building its own plant in Mauritania in parallel.

They already have a JV with a Spanish partner for financing.

SMB is currently in contact with the AKW (Amberger Kaolinwerke).

500 kg of Kaolin were sent to Germany to dimension a potential processing plant.

- The industry of non-metallic raw materials has the potential to develop independently and thus to grow on its own.
- Unique dynamics can show up in the raw materials sector.
- Precise thoughts about the use of capacities has to be made in advance.
- The possible impacts of activities must be evaluated by experts.

